



**First Quarter 2026
Earnings Presentation**

April 21, 2026

Safe Harbor Statement

FORWARD-LOOKING STATEMENTS: Some statements in this presentation, as well as in other materials the company files with the Securities and Exchange Commission (“SEC”), release to the public, or make available on the company's website, constitute forward-looking statements that are subject to the safe harbor provisions of the Private Securities Litigation Reform Act of 1995. All statements in the future tense and all statements accompanied by words such as “expect,” “likely,” “outlook,” “forecast,” “preliminary,” “would,” “could,” “should,” “position,” “will,” “project,” “intend,” “plan,” “on track,” “anticipate,” “to come,” “may,” “possible,” “assume,” or similar expressions are intended to identify such forward-looking statements. These forward-looking statements include the company's view of business and economic trends for the remainder of the year and the company's expectations regarding its ability to capitalize on these business and economic trends; the company's full-year 2026 outlook and the company's ability to successfully execute on its strategic priorities, including the company's anticipated separation of Global Automotive and Global Industrial into two independent, publicly traded companies. Senior officers may also make verbal statements to analysts, investors, the media and others that are forward-looking. The company cautions you that all forward-looking statements involve risks and uncertainties, and while the company believes its expectations for the future are reasonable in view of currently available information, you are cautioned not to place undue reliance on the company's forward-looking statements. Actual results or events may differ materially from those indicated as a result of various important factors. Such factors may include, among other things, changes in general economic conditions, including persistent inflation (including the direct and indirect impact of tariffs and retaliatory tariffs) or deflation, geopolitical uncertainty and unrest (including from the conflict in Iran) and declining consumer confidence; the company's ability to successfully implement the separation of Global Automotive and Global Industrial and achieve the anticipated benefits of such transaction; volatility in oil prices; significant costs, such as elevated fuel and freight expenses; the company's ability to maintain compliance with its debt covenants; its ability to successfully integrate acquired businesses into its operations and to realize the anticipated synergies and benefits; its ability to successfully implement its business initiatives in its three business segments; slowing demand for its products; the ability to maintain favorable supplier arrangements and relationships; changes in national and international legislation or government regulations or policies, including changes to global trade regulations, environmental and social policy, infrastructure programs and privacy legislation, and their impact to us, the company's suppliers and customers; changes in tax policies including those included in the One Big Beautiful Bill Act; volatile exchange rates; the company's ability to successfully attract and retain employees in the current labor market; uncertain credit markets and other macroeconomic conditions; competitive product, service and pricing pressures; failure or weakness in its disclosure controls and procedures and internal controls over financial reporting; the uncertainties and costs of litigation; public health emergencies, including the effects on the financial health of the company's business partners and customers, on supply chains and its suppliers, on vehicle miles driven as well as other metrics that affect the company's business, and on access to capital and liquidity provided by the financial and capital markets; disruptions caused by a failure or breach of the company's information systems; the success of its global restructuring efforts and the annualized cost savings arising therefrom, as well as other risks and uncertainties discussed in the company's Annual Report on Form 10-K and from time to time in its subsequent filings with the SEC. Forward-looking statements speak only as of the date they are made, and the company undertakes no duty to update any forward-looking statements except as required by law. You are advised, however, to review any further disclosures the company makes on related subjects in subsequent Forms 10-K, 10-Q, 8-K and other reports filed with the SEC.

NON-GAAP MEASURES: This presentation contains certain financial information not derived in accordance with United States (“U.S.”) generally accepted accounting principles (“GAAP”). These items include adjusted selling, administrative and other expenses, adjusted EBITDA, adjusted EBITDA margin, adjusted net income, adjusted diluted net income per common share and free cash flow. The company believes that the presentation of adjusted selling, administrative and other expenses, adjusted EBITDA, adjusted EBITDA margin, adjusted net income, adjusted diluted net income per common share and free cash flow, when considered together with the corresponding GAAP financial measures and the reconciliations to those measures, provide meaningful supplemental information to both management and investors that is indicative of the company's core operations. The company considers these metrics useful to investors because they provide greater transparency into management's view and assessment of the company's ongoing operating performance by removing items management believes are not representative of the company's continuing operations and may distort the company's longer-term operating trends. The company believes these measures are useful and enhance the comparability of results from period to period and with competitors, as well as show ongoing results from operations distinct from items that are infrequent or not associated with the company's core operations. The company does not, nor does it suggest investors should, consider such non-GAAP financial measures as superior to, in isolation from, or as a substitute for, GAAP financial information. The company has included a reconciliation of this additional information to the most comparable GAAP measure following the financial statements below. The company does not provide forward-looking guidance for certain financial measures on a GAAP basis because the company is unable to predict certain items contained in the GAAP measures without unreasonable efforts. These items may include acquisition-related costs, litigation charges or settlements, impairment charges, restructuring costs and certain other unusual adjustments.



GPC Snapshot (as of 3/31/2026)

Key Statistics

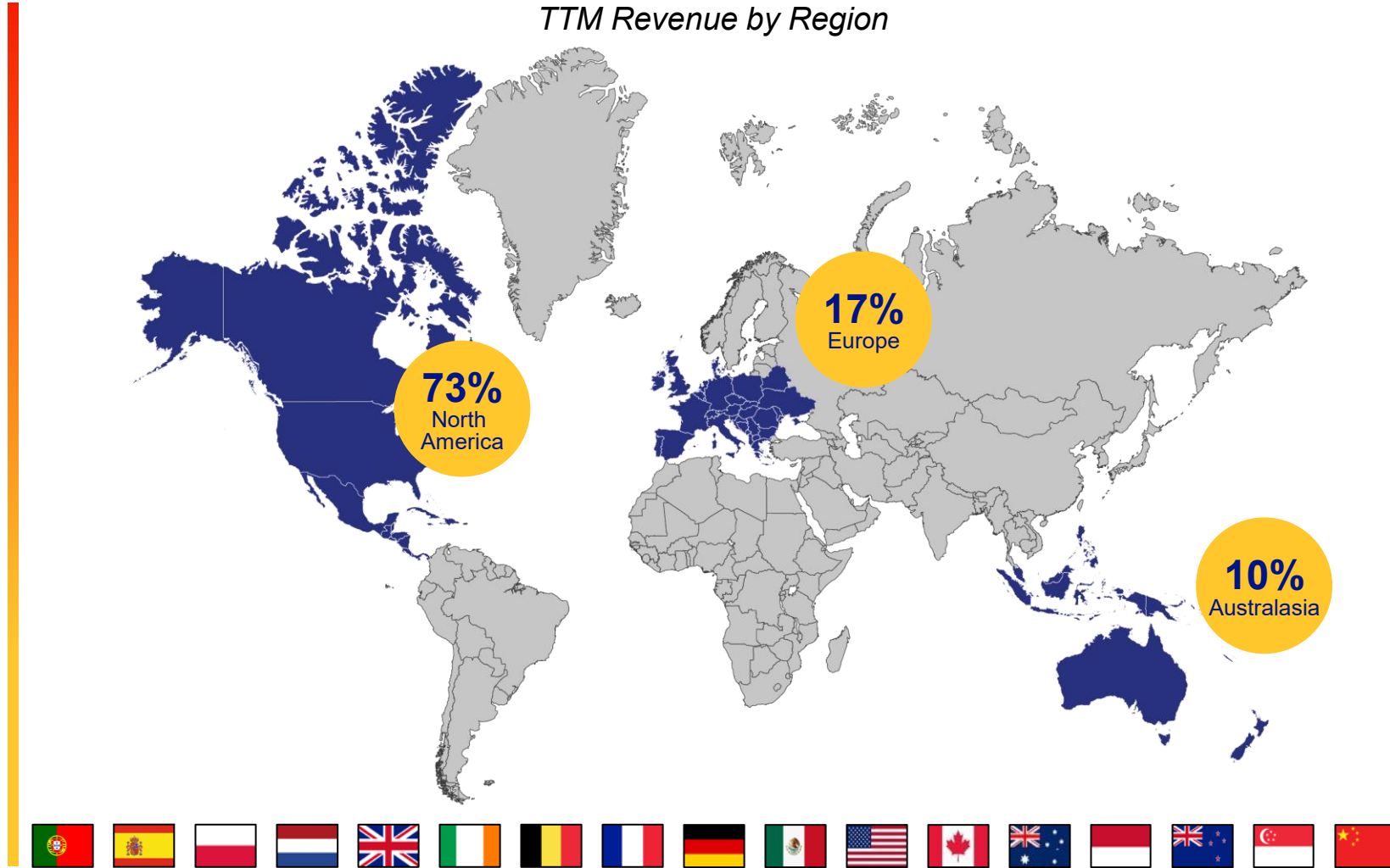
Founded	1928
Headquarters	Atlanta, GA
Countries Served	17
Locations	~10,840
<ul style="list-style-type: none"> Distribution Centers Branches/Service Centers Retail (Owned/Independent) 	<ul style="list-style-type: none"> ~190 ~710 ~9,940
Employees	65,000+

TTM Financial Highlights

Revenue	\$24.7B
<ul style="list-style-type: none"> North America Automotive International Automotive Industrial 	<ul style="list-style-type: none"> 39% 24% 37%
Adj. EBITDA Margin ¹	8.2%
Dividend Yield ²	4.0%

Global Footprint

TTM Revenue by Region



Leading Global Distributor and Solutions Provider in Diversified “Break Fix” End Markets

¹ See Appendix B ² Calculated based on annual dividend per share divided by share price as of 3/31/26

Key Messages

- ✓ We want to **thank our GPC teammates around the world** for their continued dedication to **servicing our customers**
- ✓ Despite navigating a **dynamic global environment**, first quarter results came in **ahead of our expectations**
- ✓ The recent conflict in Iran **did not have a material impact** on our financial results
- ✓ We continue to **advance our strategy and control what we can control, delivering solid sales growth and gross margin expansion**, while taking proactive action to offset cost inflation



Q1'26 Performance: GPC Executive Summary



Global Sales
\$6.3B
Increased 6.8%

Gross Margin
37.3%
Improved 20 bps

Adj EBITDA¹
\$496M
Increased 4.8%

Adj EBITDA Margin¹
7.9%
Decreased 20 bps

Adj Diluted EPS¹
\$1.77
Increased 1.1%

At March 31



Cash From Operations
\$64M

As of March 31, 2026



Working Capital²
\$928M



Capital Structure
2.5x
Total Debt to Adj
EBITDA¹



Total Liquidity
\$1.3B



**Financial
Strength and
Flexibility to
Drive Growth**



Solid Sales Led to Higher Profit Despite Persistent Cost Inflation

All comparisons are YoY unless otherwise stated ¹ Non-GAAP financial measures reconciled in Appendix B ² Working capital is defined as current assets less current liabilities

Q1'26 Performance: Industrial

Total Sales

\$2.3B

Increased 5.2%

Comp Sales¹

+3.9%

Segment EBITDA²

\$314M

Increased 12.7%

Segment EBITDA Margin²

13.6%

Improved 90 bps

Accomplishments:

- ✓ Balanced growth across our large corporate account customers and small to medium-sized local accounts
- ✓ Growth in 10 of 14 end markets, up from 9 in the fourth quarter of 2025 and 3 in same period of the prior year
- ✓ MRO business grew over 5% and we continue to see an increase in planned outage projects to start the year
- ✓ Encouraging sequential improvement in our value-added solutions business, which grew approximately 4%

Market	Total Sales ³
North America	+5.1%
Australasia	(2.8%)



Strong Results Across The Board For Global Industrial

¹ See Appendix A; ² See Appendix B; ³ Local Currency; All comparisons are YoY unless otherwise stated

Q1'26 Performance: Automotive

N. America Automotive

Total Sales
\$2.4B
Increased 4.3%

Comp Sales¹
+2.2%

Segment EBITDA²
\$156M
Increased 6.3%

Segment EBITDA Margin²
6.6%
Improved 10 bps

International Automotive

Total Sales
\$1.6B
Increased 13.2%

Comp Sales¹
+0.3%

Segment EBITDA²
\$145M
Increased 4.6%

Segment EBITDA Margin²
9.1%
Decreased 80 bps

Market	Total Sales ³	Comp Sales ^{1,3}
U.S.	+3.6%	+3.1%
Canada	+4.1%	(2.5%)
Europe	+0.9%	(0.6%)
Australasia	+4.2%	+3.7%

Accomplishments:

- ✓ Continued strong sales performance from company-owned stores in U.S., with comparable sales growth of approximately 5.5%
- ✓ Benson acquisition provided a nice tailwind and we are ahead of our financial and operational target plans
- ✓ Despite soft market conditions, Europe sequentially improved from the fourth quarter with improvement in each geography
- ✓ Australasia had another solid quarter with ongoing strength with both retail and trade customers

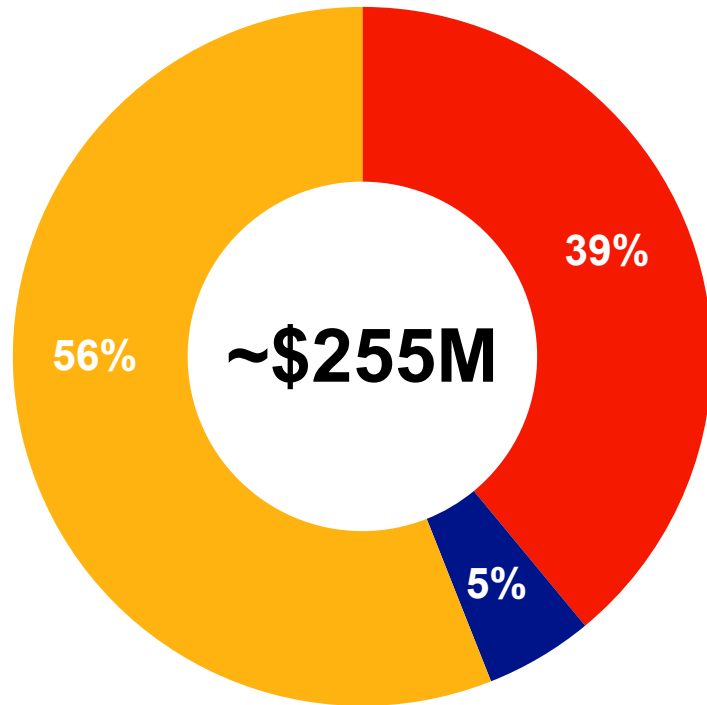


Diversified Global Sales Growth in Dynamic, Inflationary Environment

¹ See Appendix A; ² See Appendix B; ³ Local Currency; All comparisons are YoY unless otherwise stated

GPC Capital Allocation: Q1'26 and FY'26 Outlook

YTD 2026 Capital Deployment



Strategic Investment M&A Share Repurchases Dividend

Key Priorities

Strategic Investments

- ✓ \$98M YTD Capital Expenditures
- Estimated \$450M – \$500M FY'26 Capital Expenditures

M&A

- ✓ \$14M YTD Capital Deployed
- Estimated \$300M – \$350M FY'26 M&A Capital Outlay

Share Repurchases

- ✓ ~7.5 million shares remain available for repurchase

Dividend

- ✓ \$142M YTD Cash Dividends Paid
- ✓ FY'26 Cash Dividend of \$4.25 Per Share, +3.2% From 2025
 - 70th consecutive year of increased dividends paid to our shareholders



Disciplined and Consistent Approach to Strategic Capital Allocation

GPC 2026 Outlook Reaffirmed: Total GPC¹

Total Sales Growth	3% to 5.5%
Comp Sales Growth	2% to 4.5%
Adj Gross Margin²	+40 bps to +60 bps
Adj SG&A as a % of Sales²	(50) bps to (30) bps
Adj EBITDA²	\$2.0B to \$2.2B
Adj EBITDA Growth²	2% to 9%
Diluted EPS	\$6.10 to \$6.60
Adj Diluted EPS²	\$7.50 to \$8.00
Adj EPS Growth²	2% to 9%
Cash From Operations	\$1.0B to \$1.2B
Free Cash Flow²	\$550M to \$700M
Other	
• Capex	\$450M to \$500M
• Depreciation & Amortization	\$515M to \$540M
• Interest Expense	\$180M to \$190M
• Corporate EBITDA as a % of Sales ²	1.5% to 2%
• Tax Rate	~24%



¹ Our guidance considers several factors, including recent business trends and financial results, current growth plans, strategic initiatives, global economic outlook, current trade environment and geopolitical conflicts and the potential impact these factors may have on results. ² A non-GAAP measure (See Appendix B)

GPC 2026 Outlook Reaffirmed: By Segment¹

Automotive

North America Automotive

- Total Sales Growth 3% to 5%
- Comp Sales Growth 1.5% to 3.5%
- EBITDA² \$700M to \$730M
- EBITDA Growth² 5% to 9%

International Automotive

- Total Sales Growth 3% to 6%
- Comp Sales Growth 1.5% to 3.5%
- EBITDA² \$560M to \$600M
- EBITDA Growth² 4% to 10%

Global Automotive

- Total Sales Growth 3% to 5%
- Comp Sales Growth 1.5% to 3.5%
- EBITDA² \$1.26B to \$1.33B
- EBITDA Growth² 4% to 9%

Industrial

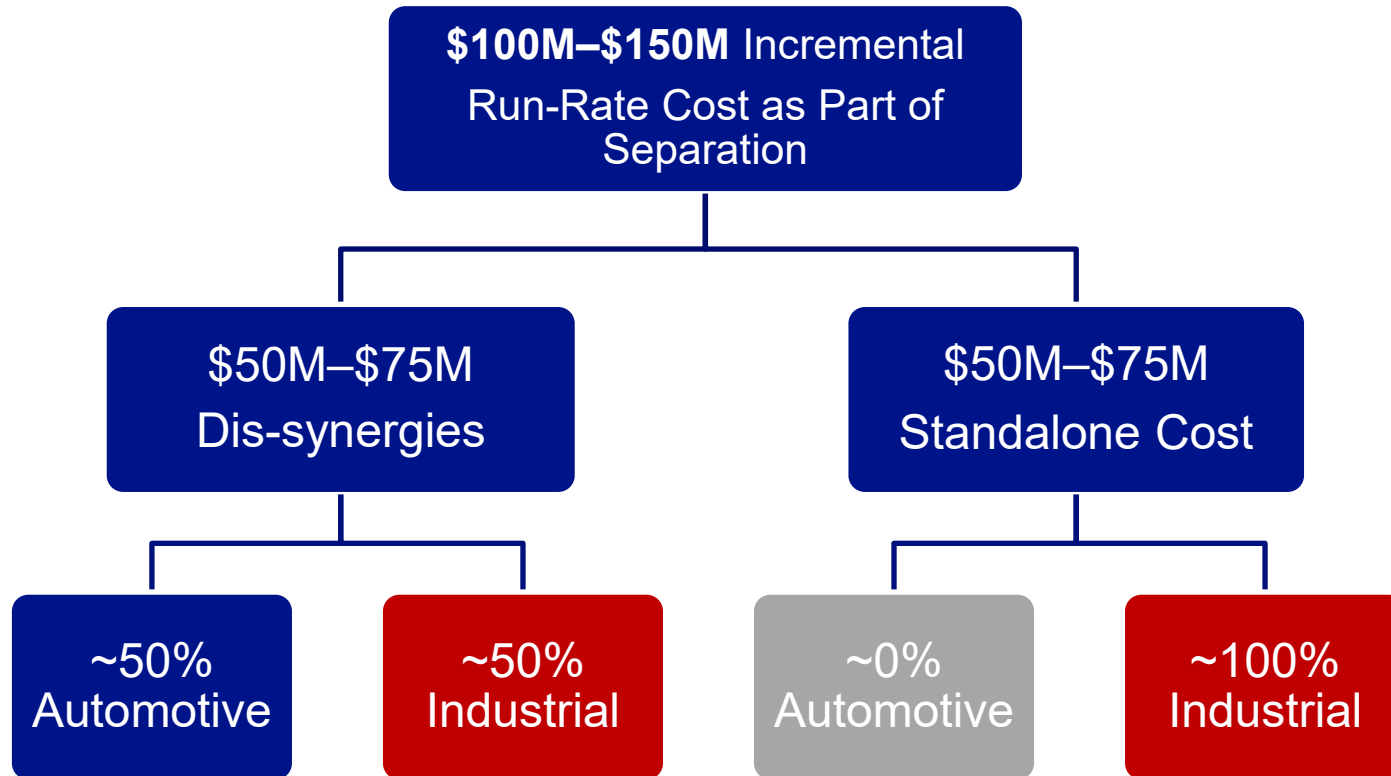
Industrial

- Total Sales Growth 3% to 6%
- Comp Sales Growth 3% to 6%
- EBITDA² \$1.22B to \$1.28B
- EBITDA Growth² 7% to 12%



¹ Our guidance considers several factors, including recent business trends and financial results, current growth plans, strategic initiatives, global economic outlook, current trade environment and geopolitical conflicts and the potential impact these factors may have on results. ² A non-GAAP measure (See Appendix B)

Transaction Update Item: Standalone Costs and Dis-synergies



- ✓ **Dis-Synergies Expected to be Manageable** With Opportunities to Optimize Over the Medium-Term
- ✓ **Transition Services Agreements will be in Place**, as Needed, to Support Both Organizations and Minimize Disruption
- ✓ Existing **Cloud IT Infrastructure Allows for an Easier Separation**
- ✓ Certain Indirect Sourcing and Back-Office Processes (A/P, A/R, Employee Service Center) are Shared With a Path to Establishing Independent Operations and Vendor Arrangements
- ✓ Standalone Costs include Public Company Resources and Teams
- ✓ **Estimate Excludes Existing Corporate HQ Expenses and One-Time Transaction Costs** (ex: professional fees, etc.)

Appendix

Comparable Sales: Comparable sales or “comp sales” is a key metric that refers to period-over-period comparisons of the company’s net sales excluding the impact of acquisitions, foreign currency and other. The company’s calculation of comparable sales is computed using total business days for the period and is inclusive of sales from company-owned stores and sales into independent stores. The company considers this metric useful to investors because it provides greater transparency into management’s view and assessment of the company’s core ongoing operations. This is a metric that is widely used by analysts, investors and competitors, however the company’s calculation of the metric may not be comparable to similar measures disclosed by other companies, because not all companies and analysts calculate this metric in the same manner.

North America Automotive

(in thousands)	Three Months Ended March 31,	
	2026	2025
Net sales	\$ 2,363,032	\$ 2,264,781
Cost of goods sold	1,454,347	1,396,617
Gross profit	908,685	868,164
Operating expenses	752,480	721,169
EBITDA	\$ 156,205	\$ 146,995
Gross margin	38.5%	38.3%
Operating expenses as a percentage of net sales	31.8%	31.8%
EBITDA margin	6.6%	6.5%

International Automotive

(in thousands)	Three Months Ended March 31,	
	2026	2025
Net sales	\$ 1,585,516	\$ 1,400,107
Cost of goods sold	866,327	760,207
Gross profit	719,189	639,900
Operating expenses	574,344	501,388
EBITDA	\$ 144,845	\$ 138,512
Gross margin	45.4%	45.7%
Operating expenses as a percentage of net sales	36.2%	35.8%
EBITDA margin	9.1%	9.9%

Segment Data

Appendix B

Industrial

(in thousands)	Three Months Ended March 31,	
	2026	2025
Net sales	\$ 2,316,392	\$ 2,201,181
Cost of goods sold	1,605,334	1,535,594
Gross profit	711,058	665,587
Operating expenses	396,938	386,876
EBITDA	\$ 314,120	\$ 278,711
Gross margin	30.7%	30.2%
Operating expenses as a percentage of net sales	17.1%	17.6%
EBITDA margin	13.6%	12.7%

Reconciliation of Net Sales by Segment and Segment EBITDA to Net Income (Loss)

(in thousands)	2026	2026	2025			
	TTM	Q1	Q1	Q2	Q3	Q4
Net sales:						
North America Automotive	\$ 9,618,293	\$ 2,363,032	\$ 2,264,781	\$ 2,444,377	\$ 2,484,591	\$ 2,326,293
International Automotive	6,043,975	1,585,516	1,400,107	1,467,904	1,505,197	1,485,358
Industrial	9,036,744	2,316,392	2,201,181	2,252,144	2,270,444	2,197,764
Segment EBITDA:						
North America Automotive	681,392	156,205	146,995	196,500	199,626	129,061
International Automotive	550,506	144,845	138,512	141,492	135,078	129,091
Industrial	1,181,831	314,120	278,711	288,138	285,015	294,558
Corporate EBITDA	(385,575)	(119,525)	(91,125)	(78,632)	(93,374)	(94,044)
Interest expense, net	(170,243)	(43,953)	(37,216)	(40,211)	(40,342)	(45,737)
Depreciation and amortization	(553,616)	(131,028)	(115,435)	(123,018)	(127,475)	(172,095)
Other unallocated costs	(1,258,371)	(75,271)	(68,805)	(45,712)	(66,835)	(1,070,553)
Income (loss) before income taxes	45,924	245,393	251,637	338,557	291,693	(829,719)
Income taxes benefit (expense)	14,164	(56,858)	(57,245)	(83,677)	(65,522)	220,221
Net income (loss)	\$ 60,088	\$ 188,535	\$ 194,392	\$ 254,880	\$ 226,171	\$ (609,498)
Segment EBITDA margin:						
North America Automotive	7.1%	6.6%	6.5%	8.0%	8.0%	5.5%
International Automotive	9.1%	9.1%	9.9%	9.6%	9.0%	8.7%
Industrial	13.1%	13.6%	12.7%	12.8%	12.6%	13.4%
Total Adjusted EBITDA margin	8.2%	7.9%	8.1%	8.9%	8.4%	7.6%

Reconciliation of Non-GAAP Financial Measures

Appendix B

Reconciliation of Net Income (Loss) to Adjusted EBITDA

(in thousands)	2026	2026	2025			
	TTM	Q1	Q1	Q2	Q3	Q4
GAAP net income	\$ 60,088	\$ 188,535	\$ 194,392	\$ 254,880	\$ 226,171	\$ (609,498)
Depreciation and amortization	553,616	131,028	115,435	123,018	127,475	172,095
Interest expense, net	170,243	43,953	37,216	40,211	40,342	45,737
Income taxes (benefit)	(14,164)	56,858	57,245	83,677	65,522	(220,221)
EBITDA:	769,783	420,374	404,288	501,786	459,510	(611,887)
Restructuring and other costs (1)	256,923	57,732	54,770	45,712	66,835	86,644
Separation and other costs (2)	17,539	17,539	—	—	—	—
Acquisition and integration related costs and other (3)	—	—	14,035	—	—	—
Asbestos-related product liability (4)	103,352	—	—	—	—	103,352
Pension settlement (5)	741,967	—	—	—	—	741,967
First Brands credit loss allowance (6)	150,500	—	—	—	—	150,500
Retirement obligation and other (7)	(11,910)	—	—	—	—	(11,910)
Adjusted EBITDA	\$ 2,028,154	\$ 495,645	\$ 473,093	\$ 547,498	\$ 526,345	\$ 458,666



Reconciliation of Non-GAAP Financial Measures (Cont.) Appendix B

Reconciliation of Net Income (Loss) to Adjusted Net Income

(in thousands)	2026	2025			
	Q1	Q1	Q2	Q3	Q4
GAAP net income (loss)	\$ 188,535	\$ 194,392	\$ 254,880	\$ 226,171	\$ (609,498)
Adjustments:					
Restructuring and other costs (1)	57,732	54,770	45,712	66,835	86,644
Separation and other costs (2)	17,539	—	—	—	—
Acquisition and integration related costs and other (3)	—	14,035	—	—	—
Asbestos-related product liability (4)	—	—	—	—	103,352
Pension settlement (5)	—	—	—	—	741,967
First Brands credit loss allowance (6)	—	—	—	—	150,500
Retirement obligation and other (7)	—	—	—	—	30,111
Total adjustments	75,271	68,805	45,712	66,835	1,112,574
Tax impact of adjustments	(19,255)	(20,124)	(8,805)	(17,411)	(287,110)
Adjusted net income	\$ 244,551	\$ 243,073	\$ 291,787	\$ 275,595	\$ 215,966



Reconciliation of Non-GAAP Financial Measures (Cont.) Appendix B

Reconciliation of Diluted Net Income (Loss) Per Common Share to Adjusted Diluted Net Income Per Common Share

(in thousands, except per share data)	2026	2025			
	Q1	Q1	Q2	Q3	Q4
GAAP diluted net income (loss) per common share	\$ 1.37	\$ 1.40	\$ 1.83	\$ 1.62	\$ (4.39)
Adjustments:					
Restructuring and other costs (1)	0.42	0.39	0.33	0.48	0.62
Separation and other costs (2)	0.13	—	—	—	—
Acquisition and integration related costs and other (3)	—	0.10	—	—	—
Asbestos-related product liability (4)	—	—	—	—	0.74
Pension settlement (5)	—	—	—	—	5.34
First Brands credit loss allowance (6)	—	—	—	—	1.08
Retirement obligation and other (7)	—	—	—	—	0.22
Total adjustments	0.55	0.49	0.33	0.48	8.00
Tax impact of adjustments	(0.15)	(0.14)	(0.06)	(0.12)	(2.06)
Adjusted diluted net income per common share	\$ 1.77	\$ 1.75	\$ 2.10	\$ 1.98	\$ 1.55
Weighted average common shares outstanding — assuming dilution	138,030	139,200	139,244	139,406	138,903



Reconciliation of Non-GAAP Financial Measures (Cont.) Appendix B

Reconciliation of Selling, Administrative & Other Expenses to Adj Selling, Administrative & Other Expenses

(in thousands)	Three Months Ended March 31,	
	2026	2025
GAAP selling, administrative and other expenses	\$ 1,856,830	\$ 1,709,679
Adjustments:		
Separation and other costs (2)	(17,539)	—
Acquisition and integration related costs and other (3)	—	(14,035)
Total adjustments	(17,539)	(14,035)
Adjusted selling, administrative and other expenses	\$ 1,839,291	\$ 1,695,644
Net sales	\$ 6,264,940	\$ 5,866,069
GAAP SG&A expenses as a percent of net sales	29.6%	29.1%
Adjusted SG&A expenses as a percent of net sales	29.4%	28.9%



Reconciliation of Non-GAAP Financial Measures (Cont.) Appendix B

Reconciliation of Net Cash Provided by Operating Activities to Free Cash Flow

(in thousands)	Three Months Ended March 31, 2026
Net cash provided by operating activities	\$ 63,916
Purchases of property, plant and equipment	(97,552)
Free cash flow	\$ (33,636)

Outlook

(in thousands)	For the Year Ending December 31, 2026
Net cash provided by operating activities	\$1.0 billion to \$1.2 billion
Purchases of property, plant and equipment	\$450 million to \$500 million
Free Cash Flow	\$550 million to \$700 million

- (1) **Restructuring and other costs:** Adjustment reflects costs related to our global restructuring initiative which includes employee severance and other termination benefits, and the rationalization and optimization of certain distribution centers, stores and other facilities.
- (2) **Separation and other costs:** Adjustment primarily reflects legal and professional services and executive incentive plan costs related to the planned separation of the company's Global Automotive and Global Industrial businesses that was announced on February 17, 2026 and is targeted for completion in the first quarter of 2027.
- (3) **Acquisition and integration related costs and other:** Adjustment primarily reflects lease and other exit costs related to the integration of acquired independent automotive stores.
- (4) **Asbestos-related product liability:** Adjustment reflects a remeasurement of the company's asbestos-related product liability for a revised estimate of the number of claims to be incurred in future periods based on adverse current year changes in the claims environment, among other assumptions.
- (5) **Pension settlement:** Adjustment reflects a pension charge related to the settlement of the company's U.S. qualified defined benefit plan (U.S. pension plan).
- (6) **First Brand credit loss allowance:** Adjustment reflects a charge for expected credit losses on volume purchase rebates and other amounts due from First Brands, a key automotive parts supplier who filed for Chapter 11 bankruptcy.
- (7) **Retirement obligation and other:** Adjustment reflects certain nonroutine charges recorded during the quarter ended December 31, 2025, including a charge related to certain asset retirement obligations.

GPC 2026 Outlook: U.S. Business Days

Appendix C

U.S. Business Days*	Q1	Q2	Q3	Q4	FY
2026	63	64	64	63	254
2025	63	64	64	63	254
Difference	0	0	0	0	0

**Our calculation of comparable sales is computed using total business days for the period, not calendar days. We believe a business day approach is a better representation given the fluctuations of weekend operating hours, particularly at our Motion facilities and independently owned NAPA stores in the U.S.*



FY'26 Outlook: Number of U.S. Business Days in 2026 Unchanged from 2025