



## **Second Quarter 2026 Earnings Presentation**

July 21, 2026

# Safe Harbor Statement

**FORWARD-LOOKING STATEMENTS:** Some statements in this presentation, as well as in other materials the company files with the Securities and Exchange Commission (“SEC”), release to the public, or make available on the company's website, constitute forward-looking statements that are subject to the safe harbor provisions of the Private Securities Litigation Reform Act of 1995. All statements in the future tense and all statements accompanied by words such as “expect,” “likely,” “outlook,” “forecast,” “preliminary,” “would,” “could,” “should,” “position,” “will,” “project,” “intend,” “plan,” “on track,” “anticipate,” “to come,” “may,” “possible,” “assume,” or similar expressions are intended to identify such forward-looking statements. These forward-looking statements include the company's view of business and economic trends for the remainder of the year and the company's expectations regarding its ability to capitalize on these business and economic trends; the company's full-year 2026 outlook and the company's ability to successfully execute on its strategic priorities, including the company's anticipated separation of Global Automotive and Global Industrial into two independent, publicly traded companies. Senior officers may also make verbal statements to analysts, investors, the media and others that are forward-looking. The company cautions you that all forward-looking statements involve risks and uncertainties, and while the company believes its expectations for the future are reasonable in view of currently available information, you are cautioned not to place undue reliance on the company's forward-looking statements. Actual results or events may differ materially from those indicated as a result of various important factors. Such factors may include, among other things, changes in general economic conditions, including persistent inflation (including the direct and indirect impact of tariffs and retaliatory tariffs) or deflation, geopolitical uncertainty and unrest (including from the conflict involving the United States and Iran) and declining consumer confidence; the company's ability to successfully implement the separation of Global Automotive and Global Industrial and achieve the anticipated benefits of such transaction; volatility in oil prices; significant costs, such as elevated fuel and freight expenses; the company's ability to maintain compliance with its debt covenants; its ability to successfully integrate acquired businesses into its operations and to realize the anticipated synergies and benefits; its ability to successfully implement its business initiatives in its three business segments; slowing demand for its products; the ability to maintain favorable supplier arrangements and relationships; changes in national and international legislation or government regulations or policies, including changes to global trade regulations, environmental and social policy, infrastructure programs and privacy legislation and unrelated uncertainties, and their impact to us, the company's suppliers and customers; changes in tax policies; volatile exchange rates; the company's ability to successfully attract and retain employees in the current labor market; uncertain credit markets and other macroeconomic conditions; competitive product, service and pricing pressures; failure or weakness in its disclosure controls and procedures and internal controls over financial reporting; the uncertainties and costs of litigation; public health emergencies, including the effects on the financial health of the company's business partners and customers, on supply chains and its suppliers, on vehicle miles driven as well as other metrics that affect the company's business, and on access to capital and liquidity provided by the financial and capital markets; disruptions caused by a failure or breach of the company's information systems; the success of its global restructuring efforts and the annualized cost savings arising therefrom, as well as other risks and uncertainties discussed in the company's Annual Report on Form 10-K and from time to time in its subsequent filings with the SEC. Forward-looking statements speak only as of the date they are made, and the company undertakes no duty to update any forward-looking statements except as required by law. You are advised, however, to review any further disclosures the company makes on related subjects in subsequent Forms 10-K, 10-Q, 8-K and other reports filed with the SEC.

**NON-GAAP MEASURES:** This presentation contains certain financial information not derived in accordance with United States (“U.S.”) generally accepted accounting principles (“GAAP”). These items include adjusted gross profit, adjusted gross margin, adjusted selling, administrative and other expenses, adjusted EBITDA, adjusted EBITDA margin, adjusted net income, adjusted diluted net income per common share and free cash flow. The company believes that the presentation of adjusted gross profit, adjusted gross margin, adjusted selling, administrative and other expenses, adjusted EBITDA, adjusted EBITDA margin, adjusted net income, adjusted diluted net income per common share and free cash flow, when considered together with the corresponding GAAP financial measures and the reconciliations to those measures, provide meaningful supplemental information to both management and investors that is indicative of the company's core operations. The company considers these metrics useful to investors because they provide greater transparency into management's view and assessment of the company's ongoing operating performance by removing items management believes are not representative of the company's continuing operations and may distort the company's longer-term operating trends. The company believes these measures are useful and enhance the comparability of results from period to period and with competitors, as well as show ongoing results from operations distinct from items that are infrequent or not associated with the company's core operations. The company does not, nor does it suggest investors should, consider such non-GAAP financial measures as superior to, in isolation from, or as a substitute for, GAAP financial information. The company has included a reconciliation of this additional information to the most comparable GAAP measure following the financial statements below. The company does not provide a forward-looking outlook for certain financial measures on a GAAP basis because the company is unable to predict certain items contained in the GAAP measures without unreasonable efforts. These items may include acquisition-related costs, litigation charges or settlements, impairment charges, restructuring costs and certain other unusual adjustments.

# GPC Snapshot (as of 6/30/2026)

## Key Statistics

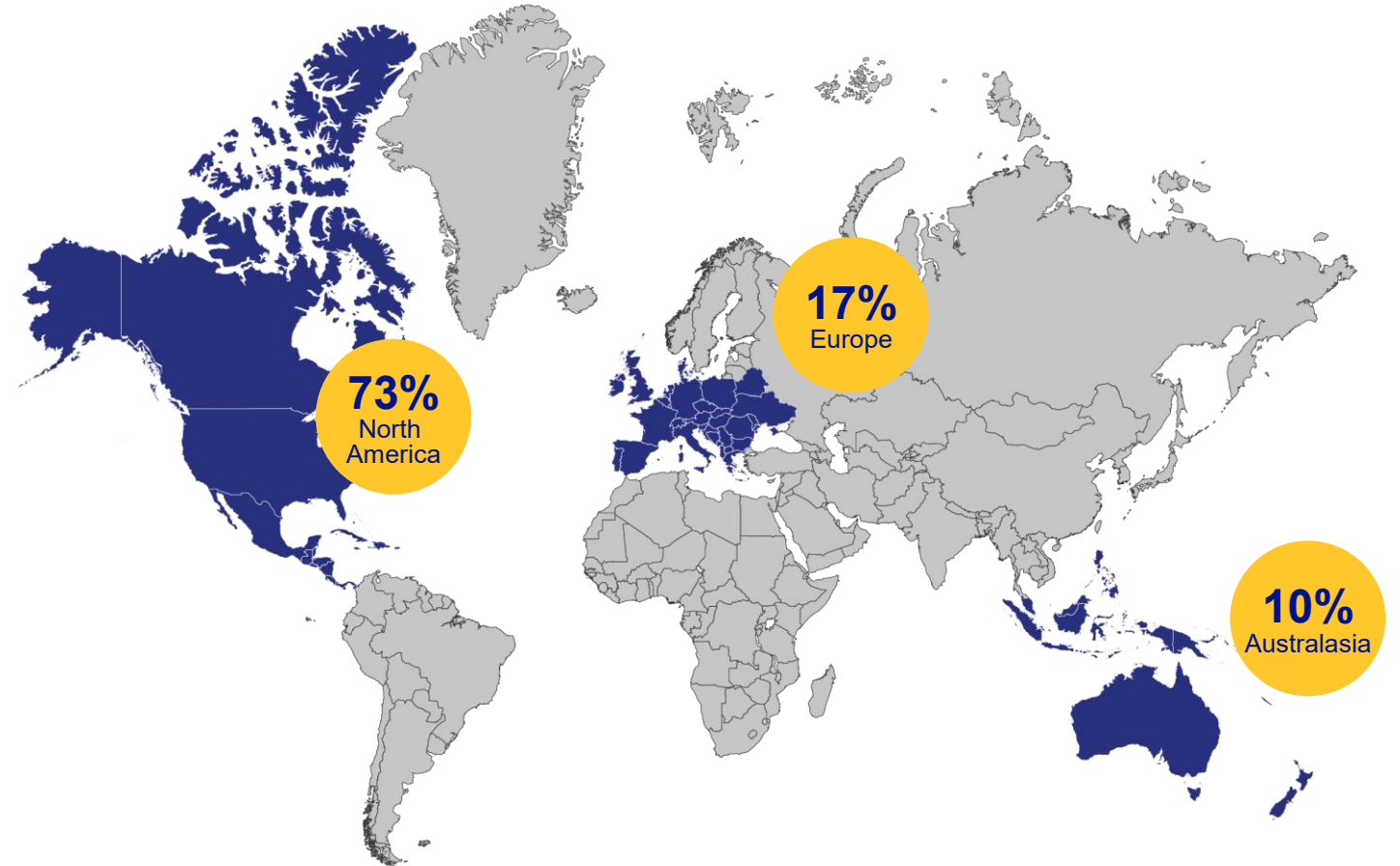
|                              |             |
|------------------------------|-------------|
| Founded                      | 1928        |
| Headquarters                 | Atlanta, GA |
| Countries Served             | 17          |
| Locations                    | ~10,855     |
| • Distribution Centers       | ~190        |
| • Branches/Service Centers   | ~720        |
| • Retail (Owned/Independent) | ~9,945      |
| Employees                    | 65,000+     |

## TTM Financial Highlights

|                                 |         |
|---------------------------------|---------|
| Revenue                         | \$25.1B |
| • North America Automotive      | 39%     |
| • International Automotive      | 24%     |
| • Industrial                    | 37%     |
| Adj. EBITDA Margin <sup>1</sup> | 8.2%    |
| Dividend Yield <sup>2</sup>     | 3.6%    |

## Global Footprint

TTM Revenue by Region



**Leading Global Distributor and Solutions Provider in Diversified “Break Fix” End Markets**

<sup>1</sup> See Appendix B <sup>2</sup> Calculated based on annual dividend per share divided by share price as of 6/30/26

# Key Messages

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- ✓ We want to **thank our GPC teammates around the world** for their hard work, resilience and commitment to **serving our customers**
- ✓ Despite navigating a **dynamic global environment, including the conflict in Iran**, second quarter results came in **ahead of our internal profit expectations**
- ✓ **We remain focused on controlling what we can control** and executing with discipline to strengthen the business for the long term
- ✓ **The planned separation of Global Automotive and Global Industrial remains on track**, with meaningful progress continuing to be made on key separation workstreams



# Q2'26 Performance: GPC Executive Summary



Global Sales  
**\$6.5B**  
Increased 6.0%

Adj Gross Margin<sup>1</sup>  
**37.9%**  
Improved 20 bps

Adj EBITDA<sup>1</sup>  
**\$567M**  
Increased 3.6%

Adj EBITDA Margin<sup>1</sup>  
**8.7%**  
Decreased 20 bps

Adj Diluted EPS<sup>1</sup>  
**\$2.15**  
Increased 2.4%

At June 30



Cash From Operations  
**\$464M**

As of June 30, 2026



Working Capital<sup>2</sup>  
**\$1.5B**



Capital Structure  
**2.4x**  
Total Debt to Adj  
EBITDA<sup>1</sup>



Total Liquidity  
**\$2.3B**



**Financial  
Strength and  
Flexibility to  
Drive Growth**



**Second Quarter Performance Reflects Our Agility and Operational Strength**

All comparisons are YoY unless otherwise stated <sup>1</sup> Non-GAAP financial measures reconciled in Appendix B <sup>2</sup> Working capital is defined as current assets less current liabilities

# Q2'26 Performance: Industrial

Total Sales

**\$2.4B**

Increased 7.1%

Comp Sales<sup>1</sup>

**+6.1%**

Segment EBITDA<sup>2</sup>

**\$316M**

Increased 9.8%

Segment EBITDA Margin<sup>2</sup>

**13.1%**

Improved 30 bps

**Market**

**Total Sales<sup>3</sup>**

North America

+7.1%

Australasia

(3.0%)

## Accomplishments:

- ✓ Growth in 11 of 14 end markets and sequential improvement in 10 of 14
- ✓ MRO grew approximately 7%, with strength in both large corporate accounts and small to medium-sized local customers
- ✓ Strong sequential improvement in our value-added solutions business, which grew approximately 9%, and the best performance since the first quarter of 2023



**Strong Results While Making Strategic Investments in the Business**

<sup>1</sup> See Appendix A; <sup>2</sup> See Appendix B; <sup>3</sup> Local Currency; All comparisons are YoY unless otherwise stated

# Q2'26 Performance: Automotive

## N. America Automotive

Total Sales  
**\$2.5B**  
Increased 3.8%

Comp Sales<sup>1</sup>  
**+2.6%**

Segment EBITDA<sup>2</sup>  
**\$208M**  
Increased 6.0%

Segment EBITDA Margin<sup>2</sup>  
**8.2%**  
Increased 20 bps

## International Automotive

Total Sales  
**\$1.6B**  
Increased 8.2%

Comp Sales<sup>1</sup>  
**+0.6%**

Segment EBITDA<sup>2</sup>  
**\$150M**  
Increased 6.0%

Segment EBITDA Margin<sup>2</sup>  
**9.4%**  
Decreased 20 bps

| Market      | Total Sales <sup>3</sup> | Comp Sales <sup>1,3</sup> |
|-------------|--------------------------|---------------------------|
| U.S.        | +2.8%                    | +2.9%                     |
| Canada      | +9.0%                    | +1.1%                     |
| Europe      | +3.6%                    | +0.7%                     |
| Australasia | +1.8%                    | +1.3%                     |

### Accomplishments:

- ✓ Continued strong performance from company-owned stores in U.S., with comparable sales growth of approximately 4%, and approximately 5.5% in commercial
- ✓ Benson acquisition continues to provide a nice tailwind, and we remain ahead of our financial and operational target plans
- ✓ Europe sequentially improved from the first quarter with most notable improvement in the UK and Germany
- ✓ Despite challenging market conditions, Australasia had another solid quarter with positive sales growth to both retail and trade customers

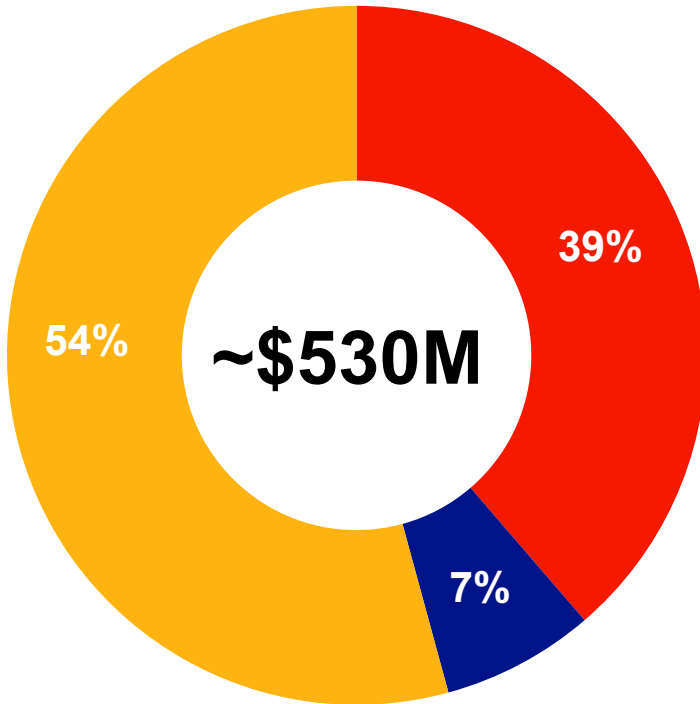


## Sequential Improvement in Comparable Sales Across Both Segments

<sup>1</sup> See Appendix A; <sup>2</sup> See Appendix B; <sup>3</sup> Local Currency; All comparisons are YoY unless otherwise stated

# GPC Capital Allocation: YTD'26 and FY'26 Outlook

## YTD 2026 Capital Deployment



■ Strategic Investments ■ M&A ■ Dividend

## Key Priorities

### Strategic Investments

- ✓ **\$205M YTD Capital Expenditures**
- Estimated \$450M – \$500M FY'26 Capital Expenditures

### M&A

- ✓ **\$38M YTD Capital Deployed**
- Estimated \$300M – \$350M FY'26 M&A Capital Outlay

### Share Repurchases

- ✓ ~7.5 million shares remain available for repurchase

### Dividend

- ✓ **\$288M YTD Cash Dividends Paid**
- ✓ **FY'26 Cash Dividend of \$4.25 Per Share, +3.2% From 2025**
  - 70<sup>th</sup> consecutive year of increased dividends paid to our shareholders



**Disciplined and Consistent Approach to Strategic Capital Allocation**

# GPC 2026 Updated Outlook: Total GPC<sup>1</sup>

|                                                 | Previous Outlook     | Updated Outlook      |
|-------------------------------------------------|----------------------|----------------------|
| <b>Total Sales Growth</b>                       | 3% to 5.5%           | 3% to 5.5%           |
| <b>Comp Sales Growth</b>                        | 2% to 4.5%           | 2% to 4%             |
| <b>Adj Gross Margin<sup>2</sup></b>             | +40 bps to +60 bps   | +40 bps to +60 bps   |
| <b>Adj SG&amp;A as a % of Sales<sup>2</sup></b> | (50) bps to (30) bps | (50) bps to (30) bps |
| <b>Adj EBITDA<sup>2</sup></b>                   | \$2.0B to \$2.2B     | \$2.0B to \$2.2B     |
| <b>Adj EBITDA Growth<sup>2</sup></b>            | 2% to 9%             | 2% to 9%             |
| <b>Diluted EPS</b>                              | \$6.10 to \$6.60     | \$5.90 to \$6.40     |
| <b>Adj Diluted EPS<sup>2</sup></b>              | \$7.50 to \$8.00     | \$7.50 to \$8.00     |
| <b>Adj EPS Growth<sup>2</sup></b>               | 2% to 9%             | 2% to 9%             |
| <b>Cash From Operations</b>                     | \$1.0B to \$1.2B     | \$1.0B to \$1.2B     |
| <b>Free Cash Flow<sup>2</sup></b>               | \$550M to \$700M     | \$550M to \$700M     |
| <b>Other</b>                                    |                      |                      |
| • Capex                                         | \$450M to \$500M     | \$450M to \$500M     |
| • Depreciation & Amortization                   | \$515M to \$540M     | \$515M to \$540M     |
| • Interest Expense                              | \$180M to \$190M     | \$180M to \$190M     |
| • Corporate EBITDA as a % of Sales <sup>2</sup> | 1.5% to 2%           | 1.5% to 2%           |
| • Tax Rate                                      | ~24%                 | ~24%                 |



<sup>1</sup> Our outlook considers several factors, including recent business trends and financial results, current growth plans, strategic initiatives, global economic outlook, current trade environment and geopolitical conflicts and the potential impact these factors may have on results. <sup>2</sup> A non-GAAP measure (See Appendix B)

# GPC 2026 Updated Outlook: By Segment<sup>1</sup>

## Automotive

| North America Automotive     | Previous Outlook   | Updated Outlook    |
|------------------------------|--------------------|--------------------|
| • Total Sales Growth         | 3% to 5%           | 2.5% to 4.5%       |
| • Comp Sales Growth          | 1.5% to 3.5%       | 1% to 3%           |
| • EBITDA <sup>2</sup>        | \$700M to \$730M   | \$700M to \$730M   |
| • EBITDA Growth <sup>2</sup> | 5% to 9%           | 5% to 9%           |
| International Automotive     |                    |                    |
| • Total Sales Growth         | 3% to 6%           | 5% to 8%           |
| • Comp Sales Growth          | 1.5% to 3.5%       | 0.5% to 2.5%       |
| • EBITDA <sup>2</sup>        | \$560M to \$600M   | \$560M to \$600M   |
| • EBITDA Growth <sup>2</sup> | 4% to 10%          | 4% to 10%          |
| Global Automotive            |                    |                    |
| • Total Sales Growth         | 3% to 5%           | 3% to 5%           |
| • Comp Sales Growth          | 1.5% to 3.5%       | 1% to 3%           |
| • EBITDA <sup>2</sup>        | \$1.26B to \$1.33B | \$1.26B to \$1.33B |
| • EBITDA Growth <sup>2</sup> | 4% to 9%           | 4% to 9%           |

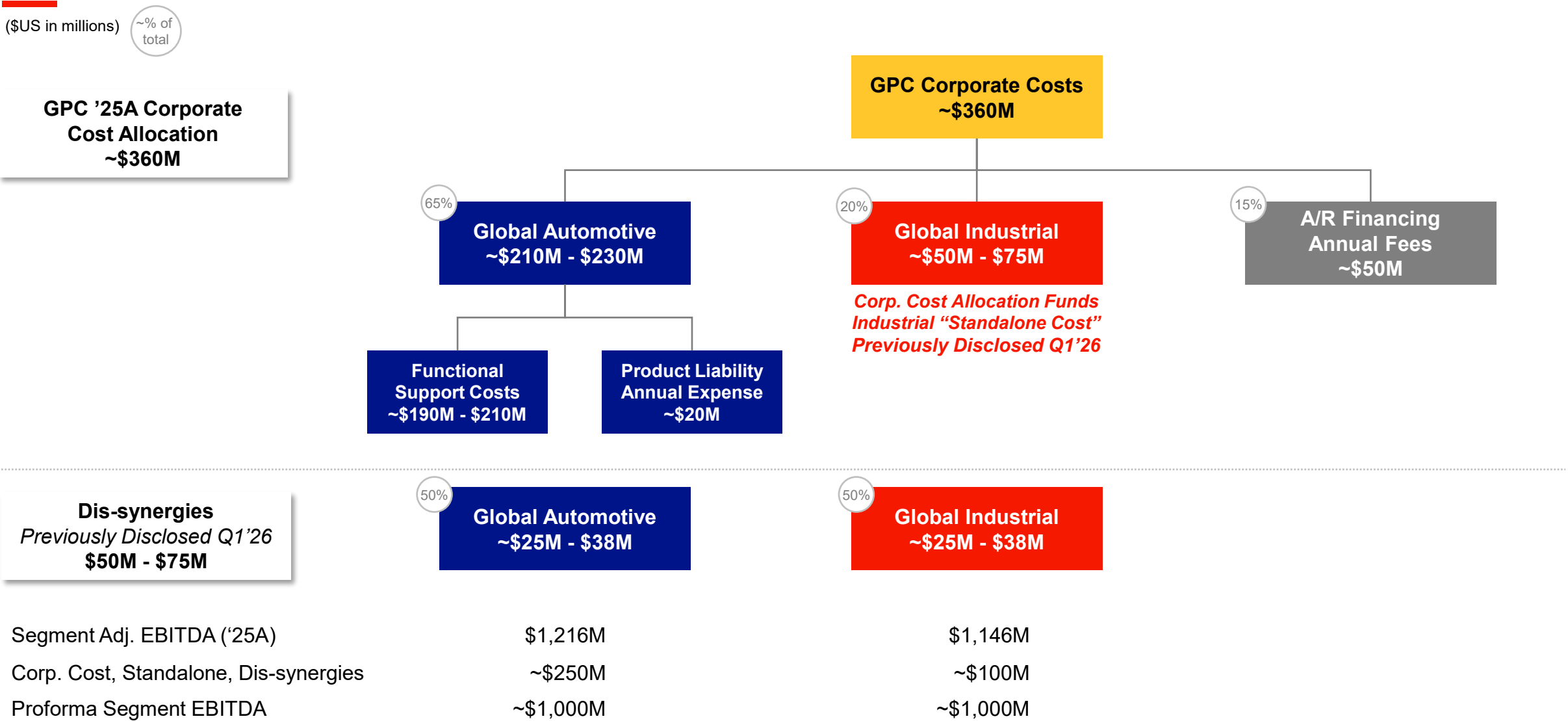
## Industrial

| Industrial                   | Reaffirmed Outlook |
|------------------------------|--------------------|
| • Total Sales Growth         | 3% to 6%           |
| • Comp Sales Growth          | 3% to 6%           |
| • EBITDA <sup>2</sup>        | \$1.22B to \$1.28B |
| • EBITDA Growth <sup>2</sup> | 7% to 12%          |



<sup>1</sup> Our outlook considers several factors, including recent business trends and financial results, current growth plans, strategic initiatives, global economic outlook, current trade environment and geopolitical conflicts and the potential impact these factors may have on results. <sup>2</sup> A non-GAAP measure (See Appendix B)

# Separation Update Item: Corporate Cost Allocation Framework





# Appendix

**Comparable Sales:** Comparable sales or “comp sales” is a key metric that refers to period-over-period comparisons of the company’s net sales excluding the impact of acquisitions, foreign currency and other. The company’s calculation of comparable sales is computed using total business days for the period and is inclusive of sales from company-owned stores and sales into independent stores. The company considers this metric useful to investors because it provides greater transparency into management’s view and assessment of the company’s core ongoing operations. This is a metric that is widely used by analysts, investors and competitors, however the company’s calculation of the metric may not be comparable to similar measures disclosed by other companies, because not all companies and analysts calculate this metric in the same manner.

## North America Automotive

| (in thousands)                                  | Three Months Ended June 30, |              | Six Months Ended June 30, |              |
|-------------------------------------------------|-----------------------------|--------------|---------------------------|--------------|
|                                                 | 2026                        | 2025         | 2026                      | 2025         |
| Net sales                                       | \$ 2,537,236                | \$ 2,444,377 | \$ 4,900,268              | \$ 4,709,158 |
| Cost of goods sold                              | 1,547,497                   | 1,486,192    | 3,001,844                 | 2,882,809    |
| Gross profit                                    | \$ 989,739                  | \$ 958,185   | \$ 1,898,424              | \$ 1,826,349 |
| Operating expenses                              | 781,411                     | 761,685      | 1,533,891                 | 1,482,854    |
| EBITDA                                          | \$ 208,328                  | \$ 196,500   | \$ 364,533                | \$ 343,495   |
| Gross margin                                    | 39.0%                       | 39.2%        | 38.7%                     | 38.8%        |
| Operating expenses as a percentage of net sales | 30.8%                       | 31.2%        | 31.3%                     | 31.5%        |
| EBITDA margin                                   | 8.2%                        | 8.0%         | 7.4%                      | 7.3%         |

## International Automotive

| (in thousands)                                  | Three Months Ended June 30, |              | Six Months Ended June 30, |              |
|-------------------------------------------------|-----------------------------|--------------|---------------------------|--------------|
|                                                 | 2026                        | 2025         | 2026                      | 2025         |
| Net sales                                       | \$ 1,588,112                | \$ 1,467,904 | \$ 3,173,628              | \$ 2,868,011 |
| Cost of goods sold                              | 854,023                     | 789,057      | 1,720,350                 | 1,549,264    |
| Gross profit                                    | \$ 734,089                  | \$ 678,847   | \$ 1,453,278              | \$ 1,318,747 |
| Operating expenses                              | 584,098                     | 537,355      | 1,158,442                 | 1,038,743    |
| EBITDA                                          | \$ 149,991                  | \$ 141,492   | \$ 294,836                | \$ 280,004   |
| Gross margin                                    | 46.2%                       | 46.2%        | 45.8%                     | 46.0%        |
| Operating expenses as a percentage of net sales | 36.8%                       | 36.6%        | 36.5%                     | 36.2%        |
| EBITDA margin                                   | 9.4%                        | 9.6%         | 9.3%                      | 9.8%         |

# Segment Data

## Appendix B

### Industrial

|                                                 | Three Months Ended June 30, |              | Six Months Ended June 30, |              |
|-------------------------------------------------|-----------------------------|--------------|---------------------------|--------------|
|                                                 | 2026                        | 2025         | 2026                      | 2025         |
| <i>(in thousands)</i>                           |                             |              |                           |              |
| Net sales                                       | \$ 2,411,603                | \$ 2,252,144 | \$ 4,727,995              | \$ 4,453,325 |
| Cost of goods sold                              | 1,659,459                   | 1,564,815    | 3,264,793                 | 3,100,409    |
| Gross profit                                    | \$ 752,144                  | \$ 687,329   | \$ 1,463,202              | \$ 1,352,916 |
| Operating expenses                              | 435,697                     | 399,191      | 832,635                   | 786,067      |
| EBITDA                                          | \$ 316,447                  | \$ 288,138   | \$ 630,567                | \$ 566,849   |
|                                                 |                             |              |                           |              |
| Gross margin                                    | 31.2%                       | 30.5%        | 30.9%                     | 30.4%        |
| Operating expenses as a percentage of net sales | 18.1%                       | 17.7%        | 17.6%                     | 17.7%        |
| EBITDA margin                                   | 13.1%                       | 12.8%        | 13.3%                     | 12.7%        |

## Reconciliation of Net Sales by Segment and Segment EBITDA to Net Income (Loss)

| (in thousands)                    | 2026         |              | 2025         |              |              |              |
|-----------------------------------|--------------|--------------|--------------|--------------|--------------|--------------|
|                                   | Q1           | Q2           | Q1           | Q2           | Q3           | Q4           |
| Net sales:                        |              |              |              |              |              |              |
| North America Automotive          | \$ 2,363,032 | \$ 2,537,236 | \$ 2,264,781 | \$ 2,444,377 | \$ 2,484,591 | \$ 2,326,293 |
| International Automotive          | 1,585,516    | 1,588,112    | 1,400,107    | 1,467,904    | 1,505,197    | 1,485,358    |
| Industrial                        | 2,316,392    | 2,411,603    | 2,201,181    | 2,252,144    | 2,270,444    | 2,197,764    |
| Segment EBITDA:                   |              |              |              |              |              |              |
| North America Automotive          | 156,205      | 208,328      | 146,995      | 196,500      | 199,626      | 129,061      |
| International Automotive          | 144,845      | 149,991      | 138,512      | 141,492      | 135,078      | 129,091      |
| Industrial                        | 314,120      | 316,447      | 278,711      | 288,138      | 285,015      | 294,558      |
| Corporate EBITDA                  | (119,525)    | (107,813)    | (91,125)     | (78,632)     | (93,374)     | (94,044)     |
| Interest expense, net             | (43,953)     | (45,800)     | (37,216)     | (40,211)     | (40,342)     | (45,737)     |
| Depreciation and amortization     | (131,028)    | (134,716)    | (115,435)    | (123,018)    | (127,475)    | (172,095)    |
| Other unallocated costs           | (75,271)     | (92,607)     | (68,805)     | (45,712)     | (66,835)     | (1,070,553)  |
| Income (loss) before income taxes | 245,393      | 293,830      | 251,637      | 338,557      | 291,693      | (829,719)    |
| Income taxes benefit (expense)    | (56,858)     | (66,272)     | (57,245)     | (83,677)     | (65,522)     | 220,221      |
| Net income (loss)                 | \$ 188,535   | \$ 227,558   | \$ 194,392   | \$ 254,880   | \$ 226,171   | \$ (609,498) |
| Segment EBITDA margin:            |              |              |              |              |              |              |
| North America Automotive          | 6.6%         | 8.2%         | 6.5%         | 8.0%         | 8.0%         | 5.5%         |
| International Automotive          | 9.1%         | 9.4%         | 9.9%         | 9.6%         | 9.0%         | 8.7%         |
| Industrial                        | 13.6%        | 13.1%        | 12.7%        | 12.8%        | 12.6%        | 13.4%        |
| Total Adjusted EBITDA margin      | 7.9%         | 8.7%         | 8.1%         | 8.9%         | 8.4%         | 7.6%         |

# Reconciliation of Non-GAAP Financial Measures

## Appendix B

### Reconciliation of Net Income (Loss) to Adjusted EBITDA

| (in thousands)                                          | 2026         | 2026       | 2026       | 2025       |            |            |              |
|---------------------------------------------------------|--------------|------------|------------|------------|------------|------------|--------------|
|                                                         | TTM          | Q1         | Q2         | Q1         | Q2         | Q3         | Q4           |
| GAAP net income                                         | \$ 32,766    | \$ 188,535 | \$ 227,558 | \$ 194,392 | \$ 254,880 | \$ 226,171 | \$ (609,498) |
| Depreciation and amortization                           | 565,314      | 131,028    | 134,716    | 115,435    | 123,018    | 127,475    | 172,095      |
| Interest expense, net                                   | 175,832      | 43,953     | 45,800     | 37,216     | 40,211     | 40,342     | 45,737       |
| Income taxes (benefit)                                  | (31,569)     | 56,858     | 66,272     | 57,245     | 83,677     | 65,522     | (220,221)    |
| EBITDA:                                                 | 742,343      | 420,374    | 474,346    | 404,288    | 501,786    | 459,510    | (611,887)    |
| Restructuring and other costs (1)                       | 287,649      | 57,732     | 76,438     | 54,770     | 45,712     | 66,835     | 86,644       |
| Separation and other costs (2)                          | 33,708       | 17,539     | 16,169     | —          | —          | —          | —            |
| Acquisition and integration related costs and other (3) | —            | —          | —          | 14,035     | —          | —          | —            |
| Asbestos-related product liability (4)                  | 103,352      | —          | —          | —          | —          | —          | 103,352      |
| Pension settlement (5)                                  | 741,967      | —          | —          | —          | —          | —          | 741,967      |
| First Brands credit loss allowance (6)                  | 150,500      | —          | —          | —          | —          | —          | 150,500      |
| Retirement obligation and other (7)                     | (11,910)     | —          | —          | —          | —          | —          | (11,910)     |
| Adjusted EBITDA                                         | \$ 2,047,609 | \$ 495,645 | \$ 566,953 | \$ 473,093 | \$ 547,498 | \$ 526,345 | \$ 458,666   |



# Reconciliation of Non-GAAP Financial Measures (Cont.) Appendix B

## Reconciliation of Net Income (Loss) to Adjusted Net Income

| (in thousands)                                          | 2026       |            | 2025       |            |            |              |
|---------------------------------------------------------|------------|------------|------------|------------|------------|--------------|
|                                                         | Q1         | Q2         | Q1         | Q2         | Q3         | Q4           |
| GAAP net income (loss)                                  | \$ 188,535 | \$ 227,558 | \$ 194,392 | \$ 254,880 | \$ 226,171 | \$ (609,498) |
| Adjustments:                                            |            |            |            |            |            |              |
| Restructuring and other costs (1)                       | 57,732     | 76,438     | 54,770     | 45,712     | 66,835     | 86,644       |
| Separation and other costs (2)                          | 17,539     | 16,169     | —          | —          | —          | —            |
| Acquisition and integration related costs and other (3) | —          | —          | 14,035     | —          | —          | —            |
| Asbestos-related product liability (4)                  | —          | —          | —          | —          | —          | 103,352      |
| Pension settlement (5)                                  | —          | —          | —          | —          | —          | 741,967      |
| First Brands credit loss allowance (6)                  | —          | —          | —          | —          | —          | 150,500      |
| Retirement obligation and other (7)                     | —          | —          | —          | —          | —          | 30,111       |
| Total adjustments                                       | 75,271     | 92,607     | 68,805     | 45,712     | 66,835     | 1,112,574    |
| Tax impact of adjustments                               | (19,255)   | (23,931)   | (20,124)   | (8,805)    | (17,411)   | (287,110)    |
| Adjusted net income                                     | \$ 244,551 | \$ 296,234 | \$ 243,073 | \$ 291,787 | \$ 275,595 | \$ 215,966   |



# Reconciliation of Non-GAAP Financial Measures (Cont.) Appendix B

## Reconciliation of Diluted Net Income (Loss) Per Common Share to Adjusted Diluted Net Income Per Common Share

|                                                                | 2026    |         | 2025    |         |         |           |
|----------------------------------------------------------------|---------|---------|---------|---------|---------|-----------|
|                                                                | Q1      | Q2      | Q1      | Q2      | Q3      | Q4        |
| <i>(in thousands, except per share data)</i>                   |         |         |         |         |         |           |
| GAAP diluted net income (loss) per common share                | \$ 1.37 | \$ 1.65 | \$ 1.40 | \$ 1.83 | \$ 1.62 | \$ (4.39) |
| Adjustments:                                                   |         |         |         |         |         |           |
| Restructuring and other costs (1)                              | 0.42    | 0.55    | 0.39    | 0.33    | 0.48    | 0.62      |
| Separation and other costs (2)                                 | 0.13    | 0.12    | —       | —       | —       | —         |
| Acquisition and integration related costs and other (3)        | —       | —       | 0.10    | —       | —       | —         |
| Asbestos-related product liability (4)                         | —       | —       | —       | —       | —       | 0.74      |
| Pension settlement (5)                                         | —       | —       | —       | —       | —       | 5.34      |
| First Brands credit loss allowance (6)                         | —       | —       | —       | —       | —       | 1.08      |
| Retirement obligation and other (7)                            | —       | —       | —       | —       | —       | 0.22      |
| Total adjustments                                              | 0.55    | 0.67    | 0.49    | 0.33    | 0.48    | 8.00      |
| Tax impact of adjustments                                      | (0.15)  | (0.17)  | (0.14)  | (0.06)  | (0.12)  | (2.06)    |
| Adjusted diluted net income per common share                   | \$ 1.77 | \$ 2.15 | \$ 1.75 | \$ 2.10 | \$ 1.98 | \$ 1.55   |
| Weighted average common shares outstanding — assuming dilution | 138,030 | 137,977 | 139,200 | 139,244 | 139,406 | 138,903   |



# Reconciliation of Non-GAAP Financial Measures (Cont.) Appendix B

## Reconciliation of Gross Profit to Adjusted Gross Profit

| (in thousands)                                  | Three Months Ended June 30, |              | Six Months Ended June 30, |               |
|-------------------------------------------------|-----------------------------|--------------|---------------------------|---------------|
|                                                 | 2026                        | 2025         | 2026                      | 2025          |
| GAAP gross profit                               | \$ 2,470,707                | \$ 2,324,388 | \$ 4,809,671              | \$ 4,498,072  |
| Adjustments:                                    |                             |              |                           |               |
| Restructuring and other costs (1)               | 5,289                       | —            | 5,289                     | —             |
| Total adjustments                               | 5,289                       | —            | 5,289                     | —             |
| Adjusted gross profit                           | \$ 2,475,996                | \$ 2,324,388 | \$ 4,814,960              | \$ 4,498,072  |
| Net Sales                                       | \$ 6,536,951                | \$ 6,164,425 | \$ 12,801,891             | \$ 12,030,494 |
| Gross profit as a percent of net sales          | 37.8%                       | 37.7%        | 37.6%                     | 37.4%         |
| Adjusted gross profit as a percent of net sales | 37.9%                       | 37.7%        | 37.6%                     | 37.4%         |



# Reconciliation of Non-GAAP Financial Measures (Cont.) Appendix B

## Reconciliation of Selling, Administrative & Other Expenses to Adjusted Selling, Administrative & Other Expenses

| (in thousands)                                          | Three Months Ended June 30, |              | Six Months Ended June 30, |               |
|---------------------------------------------------------|-----------------------------|--------------|---------------------------|---------------|
|                                                         | 2026                        | 2025         | 2026                      | 2025          |
| GAAP selling, administrative and other expenses         | \$ 1,917,508                | \$ 1,771,195 | \$ 3,774,338              | \$ 3,480,874  |
| Adjustments:                                            |                             |              |                           |               |
| Separation and other costs (2)                          | (16,169)                    | —            | (33,708)                  | —             |
| Acquisition and integration related costs and other (3) | —                           | —            | —                         | (14,035)      |
| Total adjustments                                       | (16,169)                    | —            | (33,708)                  | (14,035)      |
| Adjusted selling, administrative and other expenses     | \$ 1,901,339                | \$ 1,771,195 | \$ 3,740,631              | \$ 3,466,839  |
| Net sales                                               | \$ 6,536,951                | \$ 6,164,425 | \$ 12,801,891             | \$ 12,030,494 |
| GAAP SG&A expenses as a percent of net sales            | 29.3%                       | 28.7%        | 29.5%                     | 28.9%         |
| Adjusted SG&A expenses as a percent of net sales        | 29.1%                       | 28.7%        | 29.2%                     | 28.8%         |



# Reconciliation of Non-GAAP Financial Measures (Cont.) Appendix B

## Reconciliation of Net Cash Provided by Operating Activities to Free Cash Flow

| (in thousands)                             | Six Months Ended June 30, 2026 |
|--------------------------------------------|--------------------------------|
| Net cash provided by operating activities  | \$ 464,114                     |
| Purchases of property, plant and equipment | (205,391)                      |
| <b>Free Cash Flow</b>                      | <b>\$ 258,723</b>              |

## Outlook

| (in thousands)                             | For the Year Ending December 31, 2026 |
|--------------------------------------------|---------------------------------------|
| Net cash provided by operating activities  | \$1.0 billion to \$1.2 billion        |
| Purchases of property, plant and equipment | \$450 million to \$500 million        |
| <b>Free Cash Flow</b>                      | <b>\$550 million to \$700 million</b> |

- (1) **Restructuring and other costs:** Adjustment reflects costs related to our global restructuring initiative which includes employee severance and other termination benefits, and the rationalization and optimization of certain distribution centers, stores and other facilities.
- (2) **Separation and other costs:** Adjustment primarily reflects legal and professional services and executive incentive plan costs related to the planned separation of the company's Global Automotive and Global Industrial businesses that was announced on February 17, 2026 and is targeted for completion in the first quarter of 2027.
- (3) **Acquisition and integration related costs and other:** Adjustment primarily reflects lease and other exit costs related to the integration of acquired independent automotive stores.
- (4) **Asbestos-related product liability:** Adjustment reflects a remeasurement of the company's asbestos-related product liability for a revised estimate of the number of claims to be incurred in future periods based on adverse current year changes in the claims environment, among other assumptions.
- (5) **Pension settlement:** Adjustment reflects a pension charge related to the settlement of the company's U.S. qualified defined benefit plan (U.S. pension plan).
- (6) **First Brand credit loss allowance:** Adjustment reflects a charge for expected credit losses on volume purchase rebates and other amounts due from First Brands, a key automotive parts supplier who filed for Chapter 11 bankruptcy.
- (7) **Retirement obligation and other:** Adjustment reflects certain nonroutine charges recorded during the quarter ended December 31, 2025, including a charge related to certain asset retirement obligations.

# GPC 2026 Outlook: U.S. Business Days

## Appendix C

| U.S. Business Days* | Q1 | Q2 | Q3 | Q4 | FY  |
|---------------------|----|----|----|----|-----|
| 2026                | 63 | 64 | 64 | 63 | 254 |
| 2025                | 63 | 64 | 64 | 63 | 254 |
| Difference          | 0  | 0  | 0  | 0  | 0   |

*\*Our calculation of comparable sales is computed using total business days for the period, not calendar days. We believe a business day approach is a better representation given the fluctuations of weekend operating hours, particularly at our Motion facilities and independently owned NAPA stores in the U.S.*



**FY'26 Outlook: Number of U.S. Business Days in 2026 Unchanged from 2025**